

Lexington Public Schools

146 Maple Street & Lexington, Massachusetts 02420

RESPONSE TO QUESTIONS REGARDING AFTER SCHOOL STRUCTURED PROGRAM FOR ELEMENTARY STUDENTS REQUEST FOR PROPOSAL

All proposers' responses must use the RFP as amended. The responses to these questions are incorporated as part of the final RFP.

1. Are you able to provide any enrollment data for the sites listed? 1A.

| Program | # of Students Licensed For | Starting Year of Operation |
|------------------------------|-------------------------------|-------------------------------|
| Bowman Extended Day | 65 | 1980 |
| Estabrook Extended Day | 125 | 1980 |
| Fiske Extended Day | 65 | 1981 |
| Harrington Extended Day | 117 | 1981 |
| Hastings/Bridge Extended Day | 125 | 1980 |
| (combined) | | |

2. Additionally, how many students attend each program on a daily basis? 2A.

| Program | Average Daily Attendance Enrollment | | |
|---|--|--|--|
| | | | |
| Bowman Extended Day | Between 37 and 60 students daily | | |
| Estabrook Extended Day | Between 64 and 75 students daily | | |
| Fiske Extended Day | Between 45 and 65 students daily | | |
| Harrington Extended Day | Between 58 and 80 students daily | | |
| Hastings/Bridge Extended Day (combined) | Between 85 and 95 students daily | | |

3. Who is the current provider of services and approximately how long have they worked with the district?

3A.

| Provider of Services | Starting Year of Operation | | | |
|--|----------------------------|--|--|--|
| | | | | |
| Bowman Extended Day Program | 1980 | | | |
| Bridge Extended Day, Inc.; d/b/a The | 1980 | | | |
| Lextended Day Program (Estabrook) | | | | |
| Fiske Extended Day Program | 1981 | | | |
| Harrington Extended Day Program | 1981 | | | |
| Bridge Extended Day, Inc.; d/b/a The | 1980 | | | |
| Lextended Day Program (Hastings/Bridge | | | | |
| (combined) | | | | |

- 4. The proposal asks for a current 'audited' financial statement'. Our financial statements are professionally prepared by our accountants (CPA's), however audited financials are a significant financial burden. We respectfully request that financial statements professionally prepared by a CPA firm be accepted.
- 4A.Under "Required Submissions #8d", the District requires submission of a proposer's most recent audited financial statement in order to evaluate financial statements of each proposer. Failure to provide an audited financial statement will result in the proposer being deemed non-responsive and their bid disqualified. Current "audited financial statements" means the last year the audited financial statement was prepared. If the audited financial statement is more than two years old, respondents must provide their last audited financial statement available plus their most recent financial statements prepared by a CPA firm.
- 5. What are the current tuition rates for the Extended Day Programs? 5A.

| Program | 2 Blocks | 3 Blocks | 4 Blocks | 5 Blocks | 6 Blocks | Grades |
|------------|-----------------|----------|----------|----------|----------|----------------|
| | Block=3hr Units | | | | | |
| | | | | | | |
| Bowman | \$216.00 | \$300.00 | \$373.00 | \$430.00 | \$472.00 | All Grades |
| Estabrook | \$144.00 | \$216.00 | \$288.00 | \$360.00 | \$432.00 | All Grades |
| Fiske | \$180.00 | \$246.00 | \$312.00 | \$367.00 | \$419.00 | $1^{st} - 5th$ |
| Fiske | \$194.00 | \$267.00 | \$338.00 | \$396.00 | \$455.00 | Kindergarten |
| Harrington | \$215.00 | \$280.00 | \$340.00 | \$400.00 | \$450.00 | All Grades |
| Hastings | \$144.00 | \$216.00 | \$288.00 | \$360.00 | \$432.00 | All Grades |

- 8. Can Lexington Public Schools supply the extended day programs with CORI authorization forms for their employees to fill out and submit to Human Resources instead of every employee traveling to Human Resources to fill out the form?
- A. Lexington Public Schools cannot supply the extended day programs with CORI Authorization Forms because the extended day directors are not an employee of Lexington Public Schools and are not CORI certified to accept these authorization forms. Every employee of the extended day program must fill out a CORI form every three years through our Human Resources Department. A license must be shown when submitting the CORI Authorization Form. For more information on this requirement, go to http://lps.lexingtonma.org/about/SC_CORI and the CORI form can be found at http://lps.lexingtonma.org/admin/CORI Form. The CORI form must be brought by the extended day staff member to the Lexington Public Schools' Human Resources Department for processing. See Page 8 of RFP for requirement.
- 9. The spaces available for some of these new leases are different from the prior leases? Please explain why.
- A. As stated in the RFP on Page 6 under #6.b. Operation of Program:

"Only spaces listed on price and non-price proposal sheets are available. No office or storage space is assumed or included unless otherwise noted. Additional space needs must be requested and included in the proposal response."

And

As stated on Page 2 in Amendment 2, Section I.4,

4. The Town reserves the right to substitute substantially similar spaces to those listed herein in the first, second, third, fourth and fifth years of this Lease, including, to the extent necessary, regularly scheduled rotation among several classrooms. Such spaces shall be large enough to comfortably accommodate all of the children who will use the spaces. If substitution of spaces is required, the Town shall give notice to Lessee of which spaces shall be initially used no less than ten (10) days prior to the commencement of the school year. In the event that the Town requires the rotation of classrooms, the Town shall provide, after the initial designation of spaces, a monthly schedule of rotation of classroom spaces thirty (30) days in advance of the commencement of such rotation.